



discover the

ALA's 2024 Annual Conference & Expo

MAY Gaylord Rockies Resort & Convention Center 19–22 Aurora, Colorado





#ALACONF24

Get Ready for a Celebration of Differences at ALA's 2024 **Annual Conference & Expo**

Our theme this year is Discover the Difference, and we can't wait to show you why!

We have planned an immersive experience from the moment you step inside the Gaylord Rockies.

From unique community building opportunities and exciting networking events to thoughtprovoking educational sessions and hands-on workshops, there's something for everyone.

We invite you to lean into an array of different experiences. It will be our beloved ALA conference but with programming and experiences that will highlight inclusion and well-being for everyone.

This year's educational programming features fresh topics that span all aspects of legal administration. You can look forward to sessions that will support the success of your firm, sessions that will help you to build a more cohesive, efficient team and sessions that will empower you so you can thrive both personally and professionally.

Inclusion, acceptance and accommodation can make an impact in all aspects of society. We will be featuring content that unlocks the world of neurodiversity — different ways of thinking, perceiving and experiencing the world. In addition to our entertaining networking receptions, this year's event will also feature social activities to challenge the norm and give you different ways to connect with our beloved ALA community.

Colorado will be the ideal breathtaking backdrop — the perfect setting for you to engage, learn and recharge in a vibrant and inspiring environment. Our conference venue is only nine miles away from Denver, Colorado, but Aurora doesn't need Denver to make it shine and sparkle in the foothills of the Rockies - Aurora can do it all on its own! And the Gaylord Rockies Resort & Convention Center offers a range of different amenities for us all to enjoy.

Let's challenge traditional norms, break stigmas, unlock potential and celebrate all that makes us different and unique!

We look forward to seeing you there!

Sincerely,

2024 Annual Conference Planning Committee

Discover the difference attending #ALACONF24 can make in your professional and personal life!



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Firms That Learn Together Save Together!

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Welcome Message

Who You Will Meet

Programming

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Conference Speakers

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Conference Agenda: Monday, May 20

Conference Agenda: Tuesday, May 21

Conference Agenda: Wednesday, May 22

Sponsors and Exhibitors

Networking Events

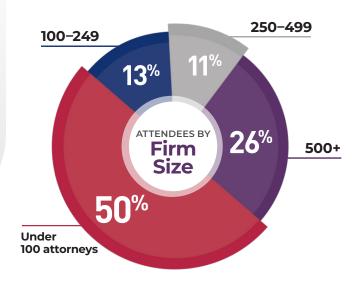
Venue and Hotel Information

Registration Information

WHO YOU WILL MEET AT #ALACONF24

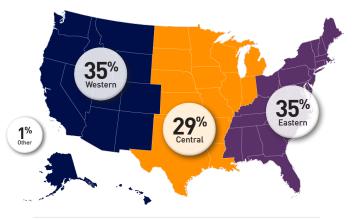
*Based on 2023 Annual Conference & Expo attendance, unless otherwise noted.





CONNECT WITH

Your Peers from Across the U.S. and Around the World*



**Percentages based on 2023 attendance, international attendance represents 2019-2023 combined



MEET AND MAKE **Connections with** Organizations,

Including:

Skadden, Arps, Slate Nelson Mullins Morrison & Foerster LLP Early Sullivan Wright Cizer & McRae The Lanier Law Firm, PC Meagher & Flom LLP Riley & Scarborough, LLP Crowell & Moring LLP Meissner Tierney Fisher & Nichols Sc Alston & Bird LLP

Brown Goldstein & Levy, LLP Greenberg Gross LLP Kirkland & Ellis LLP & Harcourt LLP McGlinchey Stafford PLLC Husch Akerman LLP Rose Law Firm PC Moye White LLP Holland & Knight LLP Jellum Law P.A. Littler Jackson Lewis PC BlackWell LLP Lewis, Longman & Walker PA ogletree, Deakins, Nash, Smoak & Stewart, P.C. Baker Donelson Mendelson PC Dickinson Wright PLLC White & Case LLP Pillsbury Winthrop Benesch Friedlander Blum Gibbs Davies & Owen LLP Meck & Tooley PC Krieg DeVault LLP Williams Mullen Reinisch Wilson PC Shaw Pittman LLP Coplan & Aronoff LLP Squire Patton Boggs US LLP Clark Hill PLC Sullivan & Cromwell LLP vedder Price, PC Adams and Reese LLP Jones Skelton Yost & Parker Poe Hodgson Russ LLP Cozen O'Connor Blaney McMurtry LLP BakerHostetler Blank Rome LLP & Hochuli PLC Baill LLP Dudley Newman Steptoe & Seyfarth Shaw LLP Creene Espr

Barnes & Thornburg LLP Ewing LLP Carpenter, Hazlewood, Delgado & Bolen PLC Blake, Cassels & Graydon LLP Marshall Dennehey Warner

Turner Padget Early Sullivan Wright Weil Cotshal Thompson Coburn LLP Jones Walker LLP Klinedinst PC Coleman & Coggin
Graham & Laney, PA Gizer & McRae & Manges LLP Hall Booth Smith PC Mayer Brown LLP Markowitz Herbold PC
Frazer Ryan Goldberg Ellis & Winters LLP Bowman and Brooke LLP WilmerHale Cunningham Bounds LLC FOX Rothschild LLP
& Arnold LLP Pirkey Barber, LLP Goodman
Butler Snow, LLP Foley & Mansfield PLLP Wilkinson Barker Knauer LLP Could & Ratner LLP
Burke, Warren,
MacKay & Serritella PC & Bockius LLP Friedman Rubin Orrick Duane Morris LLP Tremaine LLP & Tunnell LLP Fairfield and Woods PC
Friedman Rubin Orrick Duane Morris LLP Tremaine LLP & Tompton Spenger Sneuger Sneuger Spenger Sneuger Sneug

Flaherty Sensabaugh Bonasso PLLC Paul Weiss Goldfarb & Lipman LLP Tucker Ellis LLP Duane Morris LLP DLA Piper Spencer Fane LLP Shook, Hardy & Bacon LLP Rifkind Wharton Meyer Nelson Mullins Riley & Scarborough, LLP Stoel Rives LLP K&L Gates Locke Lord LLP Kutak Rock LLP & Garrison LLP Capel PC Sheppard Mullin Haynes and Boone, LLP Shuffield Lowman & Wilson PA

EDUCATIONAL CATEGORIES

CLM Application Categories

Sessions with these icons are applicable to the application credits from the category(ies) indicated:











Education and CLM Functional Specialty Categories

Look for these icons for the main four educational categories, which also align with the CLM Functional Specialty categories:









CLM Recertification Categories

Sessions with these icons are applicable to the recertification credits from the category(ies) indicated:















OPPORTUNITIES TO ENGAGE



Make it a priority to spend dedicated time in the Exhibit Hall to develop relationships with industry-leading business partners who offer solutions to many of the challenges facing your firm. Our exhibitors are eager to learn more about your firms and how they can add value!



To meet the demand for higher-level content, ALA is pleased to offer deep-dive sessions at #ALACONF24. Intended for more experienced attendees, Deep Dives are cohesive and interactive sessions that allow for a more focused, in-depth exploration of a subject than is possible in regular sessions.



The FirstFive Community is a forum for legal management professionals in the first five-ish years of their career, FirstFive Live! is an in-person opportunity to advance your skill set in a collaborative, supportive environment. Come prepared to talk freely and have frank, open discussions for maximum value!



Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.



These practical, 30-minute sessions take place directly on the Exhibit Hall floor. Learn from our featured business partners as they share insights, product demos and the latest products and services that can help you excel and simplify your day-to-day responsibilities.







SCHEDULE AT A GLANCE

SPEAKERS

AGENDA

🛗 PRECONFERENCE | SUNDAY, MAY 19

7:30 a.m9 p.m.	Registration	Noon-1:30 p.m.	Committees Lunch*
8 a.mnoon	Member Ambassador Committee Meeting*	12:30-3:30 p.m.	MEETING OF MINDS: Personal Injury Plaintiff
8 a.mnoon	Member Experience Committee Meeting*	12:30-3:30 p.m.	FIRSTFIVE LIVE!
9–11 a.m.	Standards Review Committee Meeting*	12:30-3:30 p.m.	MEETING OF MINDS: Small Firm (1–30 attorneys)
9 a.mnoon	Foundation of the Association of Legal Administrators Meeting*	2-3:30 p.m.	CLM® Recognition Event*
9 a.mnoon	Certification Committee Meeting*	3:30-4 p.m.	Session Managers Meet & Greet*
9:30 a.mnoon	Diversity, Equity, Inclusion and Accessibility	4-5 p.m.	ALA Ambassadors Mixer
5.00 d.m. 1100m	Committee Meeting*	5-6 p.m.	Newcomers Connection
10:30-11:30 a.m.	Product and Service Review Committee Meeting*	6-9 p.m.	Welcome Reception
10:30 a.mnoon	Professional Development Advisory Committee Meeting*		Sponsored in part by: FI FIRSTLEGAL

*by invitation only

Continuing Education and Accreditation



ALA is an approved provider for HRCI, SHRM, CPE and CLE (California) credits, and it is also the credentialing body for the Certified Legal Manager (CLM)® program. Certain conference sessions provide PHR, SPHR, SHRM-CP and SHRM-SCP recertification credits, CPE and CLE credits, and CLM credits for both recertification and application.

ALA is an approved provider for HRCI, SHRM, CPE and CLE (California) credits. Certain conference sessions provide PHR, SPHR, SHRM-CP and SHRM-SCP recertification credits, CPE and CLE credits. Stay tuned at *ALAannualconf.org/accreditation* for details.



Continuing Professional Education (CPE)



Continuing Legal Education (CLE)



HR Certification Institute (HRCI)*



Society of Human Resource Management (SHRM)

*The use of this seal is not an endorsement by the HR Certification Institute of the quality of the activity. It means that this activity has met the HR Certification Institute's criteria to be pre-approved for re-certification credit.

LEGEND

CLM Application Categories





CLM Recertification Categories









Organizational Development













Education and CLM Functional Specialty Categories









Schedule at a Glance

SCHEDULE AT A GLANCE

SPEAKERS

AGENDA

BUSINESS PARTNERS

REGISTER NOW

🖮 CONFERENCE DAY ONE | MONDAY, MAY 20

6:15-6:45 a.m. Morning Energizer

Sponsored by:





Morning Run

7-7:30 a.m. Walk and Talk

6:30-7:30 a.m.

7:30 a.m.-5 p.m.

Registration **Networking Continental Breakfast** 7:30-8:30 a.m.

Welcome and Opening Remarks 8:30-9 a.m.

9-10 a.m.



Keynote Session

Matt Vogl Mental Health Specialist (Workplace Safety, Stress and PTSD) and Comedian

C^RET Legal

Sponsored by:

Exhibit Hall Hours 10 a.m.-5 p.m

10-11:30 a.m. **Networking Break in the Exhibit Hall**

Business Matters! Sessions (Exhibit Hall)

10:30-11 a.m.

Hub 1: Unlocking Potential: Select the Right GenAl Tools to Revolutionize Your Firm's Practice Led by:

Hub 2: How To Use AI Without Losing Your Mind

Led by: (Clio

BREAKOUT SESSIONS

11:15 a.m. - 12:45 p.m.



Navigating People Management in an Era of Unprecedented Distractions: A Self-Coaching Approach for Today's Legal Professionals



Law Firm Finance for the Nonfinance Professional

11:30 a.m.-12:30 p.m.



Workflow Innovation: How Al Will Impact Law Firm Operations and Significantly Reduce Costs







6 Mistakes That Erode Engagement



and Events



12:30-1:45 p.m.

Networking Lunch in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

12:45-1:15 p.m.

Hub 1: Lessons from the Frontline: Using Data to Evidence the Value of Your Teams on Law Firm Profits and Service Levels Led by: **BigHand**

Hub 2: Automation: A Necessity for Modern Law Firms Led by: Lawmatics

2-3 p.m.

3-4 p.m.















Brevity in Business Communication



Rethinking Your Firm's Workplace Design: An Intimidation-Free Guide to Office Renovations and Relocations





The New Law Firm Model: How a People-First Strategy Will Increase Innovation, Collaboration, Profits and Firm Loyalty



Meeting of Minds: Mental Health/Wellness

Networking Break in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

3:15-3:45 p.m.

Hub 1: Building the Hybrid Office of the Future with Services and Technology Led by: <u>Maptician</u>

Hub 2: Transforming the Legal Landscape: Leveraging Best-in-Class Platforms Through Targeted Automation to Capitalize on Future Innovation Led by: **(1)** LeanLaw

BREAKOUT SESSIONS

4-5 p.m.



Procrastinate Now: How To Use the Behavior of 'Doing Nothing' to Get Everything Done in Your Firm



From Traditional to Transformational: Lead the Way by Unleashing the Power of Authentic Leadership





Law Firm Operations: A Return to Basics to Achieve Real-World Success



How Law Firms Get Hacked (and What You Can Do About It)



Cash Is King: Strategic Cash Flow Management for Small Firms



Meeting of Minds: Human Resource Management

5:15-6:45 p.m.

ALA's 2024 Awards Reception







🜀 @ala_buzz in Association of Legal Administrators (ALA) 🛟 Association of Legal Administrators (ALA)



SCHEDULE AT A GLANCE

SPEAKERS

AGENDA

BUSINESS PARTNERS

REGISTER NOW

■ CONFERENCE DAY TWO | **TUESDAY, MAY 21**

6-7 a.m.

Yoga

6:30-7:30 a.m.

Morning Run

7-7:30 a.m.

Walk and Talk

8 a.m. -6:30 p.m.

Registration

8-9 a.m.

Continental Breakfast Available in the Exhibit Hall

9-10:30 a.m



David W. Brezina Memorial Session

Liz Murray

Author, Breaking Night:

My Journey from Homeless to Harvard Founder, The Arthur Project

Presented by: Foundation of the

Association of Legal Administrators

Sponsored in part by

Centerbase

ALA's VIP premier partner for

10:30 a.m.-6:30 p.m Exhibit Hall Hours

10:30-11:30 a.m.

Networking Break in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

10:45-11:15 a.m

Hub 1: Al-Powered Law: Insights from Our 2024 Industry Report Led by: LawPay

Hub 2: Life in the Clouds: Can It Really Be This Easy (and Secure) — Even for Law Firms?

BREAKOUT SESSIONS

11:30 a.m.-12:30 p.m.

ALA's Premier VIF Payment Partner



Navigating the Next Normal: Practical Strategies for Cultivating Resilience in the Age of Uncertainty

Rest — Not Sleep — Is What You Actually Need to Avoid Burnout



Finding Common Ground: The Language of De-escalation and Conflict Resolution



Reimagining Law Firm Operations



CFO Perspectives: Exploring Profitability Improvement Opportunities at Your Firm Part 1



12:45-2 p.m.

Association Luncheon

BREAKOUT SESSIONS

2:15-3:15 p.m



Building a Diverse Candidate Pipeline



Journey

Super-Charged Productivity with Legal Document Automation + Al: Critical Steps in Beginning Your





Revolutionizing Employee Experience and Retention in the Legal Business Landscape



CFO Perspectives: Implementing Profitability Improvement Opportunities at Your Firm Part 2



Tales from the Trenches: Our Thorniest Legal Management Experiences



Meeting of Minds: Large Firm (100+ attorneys)

3:15-4:15 p.m.

Networking Break in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

3:30-4 p.m.

Hub 1: Calendaring, Copilot, DMS and Billing: Together Inside Microsoft 365 Led by: LawToolBox

Hub 2: Streamlining Success: Integrating Al into Your Law Practice With PatternBuilder MAX

4:15-5:15 p.m



Improving Team Dynamics to Create Greater Efficiency



Client Experience Surveys: Creating a Competitive Advantage



Substance Use Disorders and Brain Neurobiology: How Can You Help?



Powering Your Success: Leveraging Technology to Drive Your Firm's Potential



Families and the Future of Work: Supporting Parents Creates a Talent Advantage



Meeting of Minds: Legal Support Staff Large Firm



Meeting of Minds: Legal Support Staff Medium/Small Firm

5:15-6:30 p.m. Game On! Exhibit Hall Reception

Schedule at a Glance

SCHEDULE AT A GLANCE

SPEAKERS

AGENDA

BUSINESS PARTNERS

REGISTER NOW

6:30-7:30 a.m. Morning Run 8-9 a.m. Continental Breakfast Available in the Exhibit Hall

7-7:30 a.m. Walk and Talk 8 a.m. -1:30 p.m. **Exhibit Hall Hours**

Registration 8 a.m.-4 p.m.

BREAKOUT SESSIONS

9-10 a.m.



Knowing Your Crowd: How To Adapt to Different and Ever-Changing Firm Cultures



How To Retain Attorneys and Staff in the 'Job-Hopping Era'



How To Reenergize Your Firm's Mentorship Program





Stay Ahead of the Game: E-Billing Is Here. Is Your Firm Ready?



Nonequity Partners and the Law Firm Structure



Meeting of Minds: Medium Firm (31-99 attorneys)

10-11 a.m.

Networking Break in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

10:15-10:45 a.m.

Hub 1: Elevating Your Benefit Strategy: The Power of Family-Building Benefits Led by: WIN @

Hub 2: 7 Things You Can Do Today to Protect Your Firm From the Latest Cyber Threats Led by: LMT Technology Solutions .

BREAKOUT SESSIONS

11 a.m.-12:30 p.m.









Strategies for Effectively Hiring, Managing Performance and Terminating Employees





Crisis Communications: First-Hand Experiences with Responding to People During World and Social Events





Cracking the Code of Human Connection



Meeting of Minds: Branch Office

12:30-1:30 p.m.

Networking Lunch in the Exhibit Hall

Business Matters! Sessions (Exhibit Hall)

12:45-1:15 p.m

Hub 1: The Changemakers Report: New Insights to Empower Catalysts for Firm Innovation

Led by: CARET Legal

Hub 2: Grow Your Law Firm and Improve Profitability with These 4 Financial Metrics Led by: Summit Virtual CFO By Anders Summit

BY 🗹 ANDERS

1:30-2:30 p.m.



Unlocking Effective Communication with Attorneys: Building Bridges for **Productive Conversations**



From Chaos to Control: Navigating Interruptions, Distractions and Delegation



Legal Research Negotiation Tips That Can Win Your Firm Six-Figure Savings (or More)



Breaking the Mold: Tackling Tokenism in Law Firm DEI Strategies

2:30-3 p.m.

Refreshment Break

3-4 p.m.

Closing General Session Dawn R. Rosemond, Esq.



6-9 p.m.

Colorado Casino Celebration

LEGEND -

CLM Application Categories





Categories



Communications and Organizational Management



Financial Management



Substance Abuse







Self-Management









Operations Management



Education and CLM Functional Specialty Categories











KEYNOTE SPEAKER

Matt Vogl

Mental Health Specialist (Workplace Safety, Stress and PTSD) and Comedian

Matt Vogl is an internationally recognized leader and an in-demand speaker in the mental health field. He has worked nearly 30 years to address our nation's mental health crises, prevent suicide and combat stigma. Vogl was a founder of the University of Colorado Depression Center. He also founded the National Mental Health Innovation Center. Vogl is currently Chief Executive Officer and Co-Founder of VXVY Mental Health, Inc.

Sponsored by: CARET Legal

DAVID W. BREZINA MEMORIAL SESSION SPEAKER

Liz Murray

Author, Breaking Night: My Journey from Homeless to Harvard Founder, The Arthur Project

The child of drug-addicted parents who routinely ate from dumpsters and sought refuge at all-night subway stations to survive, Liz Murray was homeless at age 15 – and fending for her life. Determined not to be defined by her circumstances, she earned her high school diploma in just two years and won a scholarship to Harvard University. Murray is the subject of Lifetime Television's Emmy-nominated original film, Homeless to Harvard. Today, as Co-Founder and Executive Director of The Arthur Project, she advocates for underserved youth and works to end generational poverty through relationship-based learning.

Sponsored in part by:



Presented by:







CLOSING GENERAL SESSION SPEAKER

Dawn R. Rosemond, Esq.

Named a "Nation's Best" by Lawyers of Color®, best-selling author, speaker and selfproclaimed "superhero" Dawn R. Rosemond, has garnered a lot of attention over her 28+ year career. She's moved by none of this though except in one respect — these blessings afford her an audience with you. Such is paramount because Rosemond exists to point people to their greatness. So get ready. Through humor, powerful storytelling and unparalleled authenticity, you will emerge changed.



Shannon H. Andrus, EdD Speaker and Trainer Word Nerd Consulting



Vivian Luiz Coco, MSc Director of Marketing and Client Relations **Licks Attorneys**



Danny Combs Founder TACT (Teaching the **Autism Community** Trades) Co-Founder Colorado Neurodiversity Chamber of Commerce



Michelle Connolly Senior Vice President, Strategy and Solutions **Epiq Global**



Catherine Dapra Managing Director, Executive Search - Talent Management Calibrate



Abigail L. Davis-Hess. CLM Consultant **ADH-Consulting, LLC**



Stacey P. Dougan, JD, LLM, MS, LPC, NCC Owner/Psychotherapist Stacey Dougan Counseling & Consulting LLC



Matt Durrin Director of Training and Research **LMG Security**



Carrie Anne English Senior Learning & Development Manager (North America) Clyde & Co US LLP



Kimberly A. Ess Chief Executive Officer Nilan Johnson Lewis PA



Caryn Fairlie Director of Client Services **IA Interior Architects**



Meredith E. Flanagan, CMP Fellow, CMM, CPCE, SEPC Workplace Experience Manager

Gensler



Debbie Foster Managing Partner Affinity Consulting Group



Keren Gavra Vice President of Product Centerbase, LLC



Kelly Druten Green Director of Attorney Development Ogletree Deakins



Whitney M. Harvey, JD Principal The Self Coached Lawyer



Jennifer K. Hill Chief Executive Officer OptiMatch



John F. Hopkins, AIA. LEED AP Design Director **IA Interior Architects**



Terry M. Isner Owner/Chief Executive Officer, Branding and Business Development



Josh Kalish, CLM, MBA, CFA, MA Managing Partner Law Firms of the Future, LLC



Robert Keatinge Of Counsel **Holland & Hart LLP**



Amanda Kelly, PhD, **BCBA-D** President and Chief Executive Officer Firefly Autism Co-Founder Colorado Neurodiversity Chamber of Commerce



Juanita Kendall, HRIC, SHRM Chief Human Resources Officer Hall Booth Smith P.C.



Kesha Kent DE&I Talent Strategist **Husch Blackwell LLP**



Shirley Laboy Director of Administration **Bondurant Mixson** & Elmore LLP



Tracy LaLonde Chief Joychiever Joychiever, LLC



Travis A. Larson Chief Administrative Officer Morgan, Lewis & **Bockius LLP**



Charles F. Luce, Jr. Chair. Intellectual Property Group Moye White LLP



Jason Marty Global Chief Operating Officer **Bryan Cave Leighton** Paisner LLP



Maria S. Mason, CLM Business Director Greenberg Traurig, LLP



Daniel J. McCormack, CLM, MBA, ACC Chief Executive Officer Dan McCormack & Associates, LLC



Kasey Methot Senior Manager. eBilling Solutions Fulcrum Global **Technologies**



Lori Mihalich-Levin, JD Chief Executive Officer and Founder Mindful Return



Eden S. Minucci. CLM, SHRM-CP Partner, Legal Operations Clear Guidance Partners



John Mitchell Managing Director **KM Advisors LLC**



Nancy Morris, MSc Applied Psych Certified Business **Psychologist**



Elise Powers Founder **Eleview Consulting**



Ken Purse Principal and Founder **Research Contract** Consultants



Haley J. Revel Managing Director, HR and Talent Management Calibrate



Bill E. Sansone, CPA Practice Leader, Law Firm Advisory and Team Leader, Law Firms Withum



Chris Sims, CPA Firm Administrator **GBG LLP**



DLA Piper LLP (US) Michelle Spencer Lead Product Marketing Manager

NetDocuments



Early Stephens Chief Executive Officer **Actionstep**



David Strathy-Miller Senior Product Manager Centerbase, LLC



Matthew P. Sullivan, JD Founder and Chief Executive Officer **Unravel Legal**



Jessica Swan, MCJ, MAC, LSATP Executive Director **Recovery Consulting**



Sarah M. Tetlow Chief Executive Officer and Founder Firm Focus



Beth Thompson Senior Director of Market Growth Actionstep



Julie T. Tran Senior Director of Talent Vinson & Elkins LLP



Will Verchereau DE&I Manager - Programs & Communications **Husch Blackwell LLC**



Rosa E. Walker Chief Diversity & Inclusion Officer Pillsbury Winthrop Shaw Pittman LLP



Alexandra M. Williamson, JD Manager of Parent Lawyer Programs and Resources Latham & Watkins LLP



Joel A. Wirchin Managing Director, Professional Services RRD/GO Creative



Laura L. York Firm Administrator Gladstone, Weissman, Hirschberg & Schneider, P.A.







Preconference | Sunday, May 19



Registration Diversity, Equity, Inclusion and Accessibility 7:30 a.m.-9 p.m. 9:30 a.m.-noon Committee Meeting* 8 a.m.-noon

Membership Ambassador Committee Meeting*

Member Experience Committee Meeting* 8 a.m.- noon

Standards Review Committee Meeting* 9-11 a.m.

Foundation of the Association of Legal 9 a.m.-noon

Administrators Meeting*

Certification Committee Meeting* 9 a.m.-noon



10:30-11:30 a.m.

10:30 a.m.-noon

Noon-1:30 p.m.

12:30-3:30 p.m.

FirstFive Live!

The FirstFive Community is a forum for legal management professionals in the first five-ish years of their career. FirstFive Live! is an in-person opportunity to advance your skill set in a collaborative, supportive environment. Come prepared to talk freely and have frank, open discussions for maximum value!

Facilitated by:



Abigail L. Davis-Hess, CLM Consultant **ADH-Consulting, LLC**



2-3:30 p.m.

Crystal Ludlow Firm Administrator Novus Law Firm, Inc. 12:30-3:30 p.m.

Meeting of Minds: Personal Injury Plaintiff

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Kathy J. Miller, CLM Director of Operations Hale Law, P.A.



Michelle Tyree Executive Administrator The Brad Hendricks Law Firm

3:30-4 p.m.

12:30-3:30 p.m.

Committees Lunch*

Meeting*



Meeting of Minds: Small Firm (1-30 attorneys)

Product and Service Review Committee Meeting*

Professional Development Advisory Committee

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Melissa Hirst, MSLA Chief Operating Officer Altitude Community Law PC



Sarah K. Stromberg, SPHR, SHRM-SCP Firm Administrator Harris, Karstaedt, Jamison & Powers, P.C.

Session Managers Meet & Greet*

*bv invitation only

4-5 p.m.

ALA Ambassadors Mixer

CLM® Recognition Event*

Currently serving as an ALA Membership Ambassador? Interested in participating in this program? ALA is calling you to attend this mixer. Jump-start your Annual Conference networking by joining the Membership Development Committee on Sunday afternoon for a celebration of ALA's Membership Ambassadors Program. The committee will share program highlights and explain how easy — and rewarding — participation can be.





5-6 p.m.

Newcomers Connection

Is it your first time attending the Annual Conference? Get acclimated and connect with other first-time attendees at this fun, informal event. It is also your opportunity to be introduced to ALA leadership and staff,

6-9 p.m.

Welcome Reception

Located on the Front Range Lawn overlooking the majestic Rocky Mountains, the Welcome Reception offers an entertaining evening of live music, good food and refreshing drinks, and the opportunity to connect and reunite with your fellow attendees The Welcome Reception theme is Prospecting in the Wild West. Get ready to saddle up - dust off your cowboy boots, don your best denim and top it off with a cowboy hat as we embark on a journey reminiscent of the rugged charm of the Old West With ample space to mingle or convene in quieter areas, this reception offers something for everyone!



Sponsored in part by:





Conference Day One | Monday, May 20



6:45-7 a.m.

Morning Energizer

Discover the difference 30 minutes makes: Wake up with Innovative Computing Systems and iManage in a light-impact, high-energy workout session that knocks the cobwebs off and energizes you before your ALA sessions start!







6:30-7:30 a.m.

Morning Run

8:30-9 a m

Welcome and Opening Remarks

7-7:30 a.m.

Walk and Talk

10 a.m.-5 p.m.

Exhibit Hall Hours

7:30 a.m.-5 p.m.

Registration

10-11:30 a.m.

Networking Break in the Exhibit Hall

7:30-8:30 a.m.

Networking Continental Breakfast



Matt Vogl Mental Health Specialist (Workplace Safety, Stress and PTSD) and Comedian

9-10 a.m.

KEYNOTE SESSION:

Transforming Lives and Reimagining Mental Health: We ARE the Difference



Matt Vogl highlights the challenges that unmet mental health needs present to ALA members and the legal profession. Members of the legal community are particularly at risk for a variety of outcomes such as burnout, anxiety, depression and higher-than-average suicide rates.

By sharing his deeply moving mental health journey, Vogl encourages an open dialogue about mental health when addressing the stigma that keeps many from accessing the care they need. He challenges you to become part of a new mental health workforce dedicated to taking care of one another every day.

Sponsored by: CARET _ Legal

10:30-11 a.m.

Business Matters! Sessions (Exhibit Hall)

10:30 -11 a.m

Hub 1: Unlocking Potential: Select the Right GenAl Tools to Revolutionize Your Firm's Practice

As law firms increasingly seek to enhance efficiency and deliver higher value to clients, selecting the right generative AI tools becomes crucial. Join us to explore key considerations and how to avoid risks when choosing AI solutions that align with your firm's goals and unlock its full potential. Gain valuable insights and practical tips for successfully integrating Al into your firm's operations, enhancing productivity and driving success.

Michelle Spencer

Lead Product Marketing Manager **NetDocuments**



10:30 -11 a.m.

Hub 2: How To Use AI Without Losing Your Mind

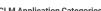
Designed for tech-forward administrators, this session demystifies artificial intelligence (AI) and offers practical strategies for integrating it into your firm without feeling overwhelmed. Learn to leverage AI for efficiency, while maintaining the human touch and improving the client experience.

Nefra MacDonald

Senior Manager, Strategic Engagement















CLM Functional Specialty















CLM Application Categories

Self-Management





11:15 a.m.-12:45 p.m.

CONCURRENT BREAKOUT SESSIONS













11:15 a.m. - 12:45 a.m.

Navigating People Management in an Era of Unprecedented Distractions: A Self-Coaching Approach for Today's Legal Professionals

In today's fast-paced world, distractions are everywhere, affecting our ability to stay focused and productive. How can you thrive in this environment? This transformative session provides practical strategies to help you navigate distractions, enhance focus and accelerate productivity. Through the seven core principles of self-coaching and the power of HypnoBreathwork®, you'll learn how to reclaim your focus, create a more balanced professional life and manage distractions in a world filled with constant interruptions.

Objectives:

- Examine the impact of distractions on productivity and well-being, according
- Develop self-coaching skills for post-distraction recovery, focus restoration, productivity enhancement and improved well-being
- · Generate and nurture awareness, authenticity, compassion, purpose, empowerment, self-care and team accountability.
- Use HypnoBreathwork® to heighten focus, improve decision-making and strengthen team collaboration through emotional release, visioning and goal setting.



Law Firm Finance for the Nonfinance Professional

Take a deep dive into important basic, intermediate and advanced finance concepts essential to properly run a law firm. You'll cover financial statements, key performance indicators, budgets and cash flow and best practices in client intake, timekeeping, billing and collections. New and seasoned administrators, marketing professionals, facilities managers — and yes, even finance professionals — should attend this session to quickly strengthen their working knowledge of critical financial practices and prepare to participate at a higher level.

Objectives:

- · Discuss practical insights into law firm accounting and finance.
- · Participate in and help make critical business decisions involving cost-savings, budgets, new projects, growth strategies and more.
- · Recognize what can go wrong in a law firm (and what can go right).



Chris Sims, CPA Firm Administrator **GBG LLP**





For special ALA airfare rates, click here.



11:30 a.m.-12:30 p.m.

CONCURRENT BREAKOUT SESSIONS







11:30 a.m.-12:30 p.m.

Opportunities and Strategies

also in long-term business planning and execution.

What do 2024's stats look like for legal professionals?

11:30 a.m.-12:30 p.m.

Workflow Innovation: How AI Will Impact Law Firm Operations and Significantly Reduce Costs

What is the future impact of generative AI? And what is its role for not just the delivery of legal services, but for the operations and finances of law firms? In this thought-provoking session, you'll discuss the current and future state of generative Al products and dive into workflow innovations driven by the introduction of generative AI. Be ready to examine how generative AI will impact operations, what talent and staffing models may accompany it and the potential hard and soft savings firms are looking at as we hurtle toward the future.

Objectives:

- · Identify workflow bottlenecks and inefficient processes common to most law firms.
- · Discover methodologies to implement innovation as a tool.
- · Differentiate the business value of generative Al products.
- · Calculate and balance the risk and rewards of implementing generative AI products.



Joel A. Wirchin Managing Director, Professional Services RRD/GO Creative

Objectives:

· Identify the top trends affecting midsize law firms, and specifically administrative roles, and see how those trends can apply to firms of all sizes.

From Data to Action: Understanding Law Firms' 2024 Priorities to Unlock

What matters most to firms and their legal professionals in 2024 and beyond?

The 2024 edition of Actionstep's US Midsize Law Firm Priorities Report surveyed

law firm professionals at firms with 10-200+ employees to dig further into broader

business priorities, resource challenges, stress factors and mental health, overall work

satisfaction and the use of technology and its impacts in all these areas. Takeaways

from the survey can apply to firms of all sizes. The second year of research uncovers

interesting findings from the state of midsize law, including generational differences and the key role administrative support plays not only in day-to-day operations but

This session will equip you with the insights to appropriately address the needs of

legal and administrative support staff. Based on 2023 report data, administrative roles are more likely to say they are stressed by team or firm culture issues, not

having clear processes in place to follow and a lack of support from leadership.

- Demonstrate a reduction in the most time-consuming non-billable tasks using
- Apply proven technology best practices to increase productivity, attract and support the next-gen workforce, accelerate automation and help alleviate administrative burden.



Early Stephens Chief Executive Officer Actionstep



Beth Thompson Senior Director of Market Growth Actionstep





11:30 a.m.-12:30 p.m

6 Mistakes That Erode Engagement

Engagement rates of professionals are at their lowest in a decade. Why? It boils down to the way people are being managed. Many managers are unintentionally making one or more leadership missteps that lead to exhaustion, feed mistrust, inhibit growth and increase loneliness and detachment. This session will provide concrete ways to manage always-on pressure, empower appreciation, enable autonomy, bolster psychological safety, conduct one-on-one check-ins and make purpose visible. Leave knowing how to greatly improve engagement with just a few shifts in management behavior.

Objectives:

- · Recognize how to mitigate always-on pressure and burnout.
- Employ strategies for building trust and enabling autonomy.
- · Define how to create meaningful connections.
- · Model behaviors that reinforce purpose.



Tracy LaLonde Chief Joychiever Joychiever, LLC

11:30 a.m.-12:30 p.m.

Convening with a Cause: Infusing Sustainability and DEIA into **Meetings and Events**

Join this interactive session centered on operational management strategies for implementing sustainability, diversity, equity, inclusion and accessibility into meetings and events. Through multimodal techniques, you'll discuss how your firm can implement the Four Principals of Sustainable Events, learn from event planning case stories and apply best practices for improving implementation.

- · Apply skills and tools to incorporate the Four Principals of Sustainability Events into your firm's meetings and events.
- Discover key strategies for reducing your meeting and event carbon footprint.
- Assess your planning processes to ensure the implementation of DEIA measures.



Meredith E. Flanagan, CMP Fellow, CMM, CPCE, SEPC Workplace Experience Manager Gensler

CLM Application Categories











CLM Functional Specialty





















Education and CLM Functional Specialty Categories









12:30-1:45 p.m.

Networking Lunch in the Exhibit Hall

12:45-1:15 p.m.

Business Matters! Sessions (Exhibit Hall)

12:45 -1:15 p.m.

Hub 1: Lessons from the Frontline: Using Data to Evidence the Value of Your Teams on Law Firm Profits and Service Levels

Discover the transformative potential of data in firm back-office operations. Engage in a dynamic session where legal leaders showcase their metrics-driven approach, offering insights into workflow optimization, team efficiency, strategic decision-making and staff value. Gain actionable ideas from real-world examples to enhance operational performance in the evolving legal landscape.

Duska FrinkGlobal Head of Solutions **BigHand**

Eric Wangler President BigHand **Debbie Foster**Chief Executive Officer **Affinity Consulting**

12:45 -1:15 p.m.

Hub 2: Automation: A Necessity for Modern Law Firms

It's become almost impossible for law firms to rely on manual processes to provide robust experiences throughout the client journey. Consumer expectations in the digital age demand immediate engagement, clear communication and convenience. This session will teach you how to expand your bandwidth, delight clients with personal attention and gain business intelligence without additional administrative labor — all by automating your firm's standardized processes.

Matt Spiegel Chief Executive Officer Lawmatics





ALA MEMBERSHIP

If you are not yet completely familiar with ALA and everything it has to offer, we are the nonprofit association and undisputed leader serving the legal industry and the people managing it. ALA is where the business of law gets personal, offering powerful opportunities for knowledge and networking that link productivity with profitability. ALA is the catalyst for growth by providing diverse educational experiences, engaged peer communities, strategic solutions, dynamic resources and trusted networks. We invite you to learn more about us and how ALA is creating excellence, driving innovation and empowering leaders in law.

ALA connects you to all its powerful resources, helps you benchmark your organization against others and gain competitive intelligence you can't afford to be without. We invite you to take the next step and explore how ALA membership can deliver the knowledge, networking and resources you need in today's environment. Join ALA and give us the opportunity to welcome you.

Swing by the ALA Booth (#621) to chat with an ALA staff member or current volunteer about the many benefits of joining ALA. Or, visit *alanet.org/membership* for more details.



Conference Day One | Monday, May 20



2-3 p.m.

CONCURRENT BREAKOUT SESSIONS









2-3 p.m.

Enough Old Hat! Freshen Up Your Approach, Deliver Greater Value to Your Firm and Advance Your Career

Providing spreadsheets or reports full of data to stakeholders is not enough. They must be accompanied by a story about the state of the firm, helpful predictions about what's coming and action items. This requires you to wear or supervise three hats - one as the bank teller, one as the storyteller and one as the fortune teller. Discover why each hat is important, when to wear each and how the hats lead to success.

Objectives:

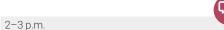
- · Recognize and clarify the hats you, or your employee, can and should wear.
- Demonstrate why each hat is critical to your professional growth and your
- · Apply the three-hat approach to your work and coach others to do the same to deliver more value.











Brevity in Business Communication

Brevity is the lifeblood of excellent professional communication. How do you achieve it in your increasingly media-saturated world when you're inundated with texts. instant messages and emails? During this session, you'll focus on how to cut excess verbiage, prioritize main points and clarify your position. You'll leave with concrete tips for mastering brevity and communicating clearly, precisely and convincingly.

Objectives:

- · Express clarity in all your professional communication.
- Revise and edit your writing to reduce wordiness, increase readability and
- Analyze how readers skim information and process digital content.
- · Produce writing that captures a reader's attention and conveys information cogently and directly.



Neurodiversity 101

Join this enlightening session where you'll learn everything you need to know about neurodiversity and navigating its intersection with the workplace and beyond. You'll gain insights into the challenges neurodistinct individuals face in conventional settings and discover the untapped potential they bring. Plus, you'll explore the synergy between neurodiversity and diversity, equity and inclusion (DEI) initiatives. You'll leave equipped with practical guidance to ensure a more neuroinclusive lens and actionable steps to create a supportive workplace that accommodates and celebrates neurodiversity.

Objectives:

- · Recognize and understand the broad spectrum of neurodiversity and the unique strengths and challenges of neurodistinct individuals in the workplace.
- · Analyze and assess the impact of neurodiversity on workplace dynamics.
- Apply strategies to align neurodiversity initiatives with broader DEI efforts to foster an inclusive culture.



Amanda Kelly, PhD, BCBA-D President and Chief Executive Officer Firefly Autism Co-Founder Colorado Neurodiversity Chamber of Commerce



Danny Combs Founder TACT (Teaching the Autism Community Trades) Co-Founder

Colorado Neurodiversity Chamber of Commerce





Rethinking Your Firm's Workplace Design: An Intimidation-free Guide to Office Renovations and Relocations

As the person managing lease expirations, your role is dynamic and multifaceted. This session focuses on the value you bring to the decision-making process. You'll get an education on current office trends, topics and strategies. Through case studies, you'll deepen your understanding of how to translate strategy results into successful workplace design solutions. You'll also explore how to build consensus among partners, strategic activities to understand your firms' challenges and opportunities, alternative workplace solutions, metrics and benchmarking, and how to make the decision-making process seamless.

Objectives:

- · Identify strategic real estate considerations, including stay versus go analysis.
- · Assess the current benchmark metrics and new space types being considered for the law firm workplace of the future.
- Discuss how to navigate designing for hybrid work.
- Evaluate recently completed law firm designs and solutions.



John F. Hopkins Design Director **IA Interior Architects**



Caryn Fairlie Director of Client Services **IA Interior Architects**

CLM Application Categories





























Education and CLM Functional Specialty Categories





2-3 p.m.

CONCURRENT BREAKOUT SESSIONS









2-3 p.m.

The New Law Firm Model: How a People-First Strategy Will Increase Innovation, Collaboration, Profits and Firm Loyalty

Imagine if your law firm was designed by Antoni Gaudi and your leadership modeled after Ted Lasso. Sounds fantastical, but it's realistic. In this session, you'll consider how the world has changed and relevant businesses are putting humanity first by "investing" in people. Find out how to do the same in your firm to achieve greater loyalty, retention, growth and revenue. Gain a new perspective on the values that $% \left(1\right) =\left(1\right) \left(1\right)$ matter and are reshaping law firm cultures.

Objectives:

- · Define how to lead and increase profits the Ted Lasso way.
- Examine DEIA and how bringing one's whole self to work directly connects to increased profits.
- Breakdown the client journey and get tips from inside counsel on what they look for in a pitch.
- · Model new tools that are more efficient and effective in the pursuit of new clients and attorneys.



Terry M. Isner Owner/Chief Executive Officer, Branding and Business Development

Meeting of Minds: Mental Health/Wellness

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Stacie Hedrick, CLM Director of Administration Welborn Sullivan Meck & Tooley, P.C.



Karie Rivkin, CLM Chief Financial Officer Eichelbaum Wardell Hansen Powell & Muñoz, P.C.

3-4 p.m.

Networking Break in the Exhibit Hall

DOWNLOAD THE **BUDGETING/FUNDING TOOLKIT**

Need help justifying your attendance at #ALACONF24? Read our Budgeting/Funding Toolkit <u>here</u>.





VIP Program Solutions

ALA's VIP Program is a valuable member benefit that offers exclusive discounts and service options that provide savings for you and your firm - enough to cover the cost of attending the Annual Conference & Expo! Learn more at alanet.org/vip or contact Fred Ullman, Director, Business Development, at +1-847-267-1375 or fullman@alanet.org.

Conference Day One | Monday, May 20



3:15-3:45 p.m.

Business Matters! Sessions (Exhibit Hall)

3:15 -3:45 p.m.

Hub 1: Building the Hybrid Office of the Future with Services and Technology

The five-day office week is dead — half of all office space is underutilized. While the majority of law firms have hybrid work arrangements, compliance is weak as in-office attendance rates are significantly lower than pre-pandemic levels. Join us as we'll illustrate how law firms are building innovative solutions that combine technology and services in building the hybrid office of the future

AshLea Allbery Chief Operating Officer Maptician



3:15 -3:45 p.m.

Hub 2: Transforming the Legal Landscape: Leveraging Best-in-Class Platforms Through Targeted Automation to Capitalize on Future Innovation

For decades, we have heard the siren call of "all-in-one" software as the path to law firm efficiency. This talk offers a different perspective: Efficiency gains lie in customizing core platforms like MS365 and QuickBooks Online through seamless integrations with focused niche software, positioning law firms to capitalize on innovations like artificial intelligence (AI) and virtual banking.

Jonathon Fishman

Founder and Chief Executive Officer LeanLaw



4-5 p.m.

4-5 p.m.

CONCURRENT BREAKOUT SESSIONS







4-5 p.m.



Procrastinate Now: How To Use the Behavior of "Doing Nothing" to Get Everything Done in Your Firm

Imagine what would happen to your firm if everyone thought their procrastination was a mark of intelligence rather than a sign of incompetence. This session will challenge what you think you know about procrastination by taking an innovative, up-to-date and scientific (yet simple) approach to the fundamentals of productivity and performance. Consider how "doing nothing" gets in the way of adapting to the changes your firm goes through and recognize how avoidance is a killer of change. Plus, you'll understand the psychological reasons behind procrastination and how to use them to achieve goals that will help your entire firm relax into the way legal business is done.

Objectives:

- · Recognize blocks to productivity and performance that are psychologically based.
- · Apply a simple strategy that creates reliable productivity.
- · Design a change management protocol leveraging the psychological disruption of change as evidenced by procrastination.
- · Translate business psychology into a solution to most business concerns and use it to bring innovative thought leadership to your firm.



Nancy Morris, MSc Applied Psych Certified Business Psychologist

From Traditional to Transformational: Lead the Way by Unleashing the Power of Authentic Leadership

Authenticity is not just a buzzword. It is the cornerstone of modern leadership and vital for building trust and maximizing team potential. This session provides a tool kit for excelling in an environment that encompasses remote work, office settings and a multigenerational workforce. You'll gain actionable strategies for understanding the motivations of both remote teams and those down the hall. You'll focus on the essential skill of giving effective feedback — a game-changer for boosting performance and job satisfaction. You'll also clarify how to craft an inclusive culture that honors generational differences and emphasizes the importance of being an authentic leader.

Objectives:

- Describe the evolving nature of leadership and key changes in leadership expectations and practices over time.
- Demonstrate your ability to adapt leadership styles to effectively lead multigenerational teams.
- Evaluate the impact of effective communication skills on team productivity
- · Analyze the role of authenticity in effective leadership and construct a personalized approach that works for you.













CLM Functional Specialty



CLM Functional Specialty













Self-Management



 $4-5 \, \text{p.m.}$

CONCURRENT BREAKOUT SESSIONS











4-5 p.m.

Law Firm Operations: A Return to Basics to Achieve Real-World Success

Whether you're a new or seasoned office administrator, you'll gain in this session a quick start in navigating the matrix environment of law firm operations. You'll learn how spheres of influences can contribute to your success. In addition, you'll take a matter-of-fact look at the basics of law firm operations, vendor relationships, budgets, empowering and developing your staff and supporting their professional development.

Objectives:

- · Prepare to negotiate lease renewals, expansions and relocations.
- · Identify positive, actionable steps to maximize productivity and build strong vendor
- · Produce positive outcomes using goal alignments within the budget process.
- · Express a vision for establishing and maintaining successful legal operations.



Daniel J. McCormack, CLM, MBA, ACC Chief Executive Officer Dan McCormack & Associates, LLC



How Law Firms Get Hacked (and What You Can Do About It)

Hackers want your data! The information you need to keep your office running is a gold mine for cyber criminals and new risks pop up every day. Your team, their passwords, your software and your third-party providers are all targets. In this fast-paced session, you'll discover how hackers break in and what happens to your data after it is stolen. Come dive into case studies and identify best practices for securing your digital goods and protecting yourself and your firm against the latest hacker threats

Objectives:

- · Provide examples of cloud and file storage hacking.
- Prepare to protect your firm against voice cloning and social engineering attacks.
- · Analyze a demo of an actual business email compromise attack.
- Develop a practical understanding of the dark web where data is for sale.



Director of Training and Research LMG Security



Cash Is King: Strategic Cash Flow Management for Small Firms

Take a deep dive into the fundamental aspects of cash flow management. From planning to presentation, you'll gain a comprehensive understanding of what cash flow entails and how to plan, manage, report and deliver it. You'll examine the critical components of planning and how to think through it. You'll discuss the management and reporting elements of your cash flow plan and the importance of performance indicators, regular checks, updates and analysis. You'll also focus on presenting your plan and reporting. Leave with new skills that can be the key to change management, attracting investors, securing loans, planning for future growth and making informed, data-driven decisions that contribute to your firm's development.

Objectives:

- · Define how to think about and through cash flow.
- · Prepare to strategically organize cash flow for its optimal use.
- · Plan how to manage, forecast and effectively report your cash position.
- · Recognize your cash runway and how to spot a cash crunch well before it happens.



Matthew P. Sullivan, JD Founder and Chief Executive Officer **Unravel Legal**

4-5 p.m

Meeting of Minds: Human Resource Management

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.



Andrea D. Everage, MHR, CLM, PHR Director of Human Resources Meyers Nave



Taylor Aston-Nielsen HR Manager Weil, Gotshal & Manges LLP

5:15-6:45 p.m.

ALA's 2024 Awards Reception

ALA's Awards celebrate outstanding projects, initiatives and individuals that have inspired the legal community. Help recognize your industry colleagues during this high-energy event. Hors d'oeuvres and drinks will be served.



Conference Day Two | Tuesday, May 21



6-7 a.m.

7-7:30 a.m.

8-9 a.m.

Yoga

Start your day with the restorative benefits of Vinyasa yoga led by fellow ALA member and an AFAA-certified fitness professional, Andrea Everage. Vinyasa yoga combines a series of poses, coordinated with your breathing to improve your energy levels while promoting relaxation and lowering stress levels.



Andrea D. Everage, CLM, MHR, PHR, SHRM-CP Director of Human Resources

AFAA-Certified Fitness Professional

6:30-7:30 a.m. **Morning Run**

Walk and Talk

Continental Breakfast Available in the Exhibit Hall

8 a.m.–6:30 p.m. Registration

10:30 a.m.-6:30 p.m.

Exhibit Hall Hours



Liz MurrayAuthor, Breaking Night: My Journey
from Homeless to Harvard
Founder, The Arthur Project

9-10:30 a.m.

DAVID W. BREZINA MEMORIAL SESSION: From Homeless to Harvard





In this session, Liz Murray shares a fascinating, inspirational story of growing up that is so powerful it was made into a movie. At age 10, she began supporting two drug-addicted parents. By age 15, she'd lost her mother and was homeless. It became the wake-up call that inspired her to break free of her circumstances and pursue a different path in life. While living on the streets of New York, she graduated from high school in two years going on to win a full scholarship to Harvard University. Her message is one of the most moving, elegant and uplifting you'll ever hear.

Sponsored in part by:



Presented by:



10:30-11:30 a.m.

Networking Break in the Exhibit Hall

10:45-11:15 a.m.

Business Matters! Sessions (Exhibit Hall)

10:45 -11:15 a.m.

Hub 1: Al-Powered Law: Insights from Our 2024 Industry Report

Discover how data on AI adoption from our 2024 Legal Industry Report aligns with the latest technological advancements, highlighting the growing influence of AI in legal practice. We will explore how these innovative AI features can revolutionize your approach to legal work, enhancing both efficiency and decision-making. This session is specifically designed for legal professionals eager to stay at the forefront of legal technology and innovation.

Gabriela Cubeiro VP of Marketing LawPay



10:45 -11:15 a.m.

Hub 2: Life in the Clouds: Can It Really Be This Easy (and Secure) — Even for Law Firms?

Join us to learn about the different types of cloud models, including hybrid cloud, full cloud and serverless computing, as well as security in the cloud and how you can leverage the cloud successfully and securely.

Eric Hoffmaster
Chief Operating Officer
Innovative Computing Systems



CLM Application Categories

Self-Management













Education and CLM Functional Specialty Categories













Conference Day Two | Tuesday, May 21



11:30 a.m.-12:30 p.m.

CONCURRENT BREAKOUT SESSIONS



11:30 a.m.-12:30 p.m.

Navigating the Next Normal: Practical Strategies for Cultivating Resilience in the Age of Uncertainty

There is a clear link between the quality of mental health and one's level of professional competence. Attend this session to cultivate the skills necessary to effectively manage stress, anxiety and relationships and enhance contentment, productivity and the quality of your work. You'll explore ways stress can manifest individually and collectively from a neurobiological perspective. You'll redefine resilience by understanding that it's about how you recharge rather than about how you endure. In addition, you'll identify customizable, science-backed strategies for cultivating resilience as you continue to navigate constant change.

Objectives:

- · Illustrate how changing thoughts and behavior can rewire the brain.
- · Develop customized strategies for using your body to calm your mind.
- · Differentiate resilience from endurance.
- · Identify, customize and prioritize science-backed strategies to cultivate resilience.



Stacey Dougan, JD, LLM, MS, LPC, NCC Owner/Psychotherapist Stacey Dougan Counseling & Consulting LLC



11:30 a.m.-12:30 p.m

Finding Common Ground: The Language of De-escalation and **Conflict Resolution**

Misunderstandings, disagreements and conflict are inevitable in the workplace. And the words you use — both verbal and written — in these conflicts can lead to mistrust and hostility. Join this session in which you'll learn to recognize the different types of conflict and how to address each for the best outcome. You'll also explore how to employ communication to make your point without minimizing the position of the other party. You'll leave with strategies for choosing language that defuses tense situations, convinces others to see your side and improves connection and harmony in your professional interactions.

Objectives:

- Prepare for a challenging exchange by developing a strategy for the situation.
- Use inclusive language to improve engagement not alienate others.
- · Examine how to defuse tense situations through word choice and body language.



11:30 a.m.-12:30 p.m.

Rest - Not Sleep - Is What You Actually Need to Avoid Burnout

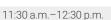
You have been misled. Sleep is not the cure-all for burnout, fatigue, or the blues. Of course, sleep is imperative for survival. But being able to rest the brain is habit No. 1 for people who are consistently performing at the top level. In this session, you'll explore how turning off your brain through rest can turn on your natural intelligence, which minimizes psychological and physical exhaustion. Identify your own burnout risk factors and those in the firm. Plus, by planning your own burnoutbusting rest habits during the session, you'll acquire a framework to take back to the firm for others to apply.

Objectives:

- · Recognize the why and how of psychological rest in relation to top work performance.
- Design your own simple habit plan based on work environment and firm objectives.
- · Evaluate potential burnout risks within your firm.
- · Develop a plan for minimizing short- and long-term risk.



Nancy Morris, MSc Applied Psych Certified Business Psychologist



Reimagining Law Firm Operations

In a world where hybrid work environments are no longer novel, your firm needs to innovate processes and operational practices to thrive in a fluid environment and future-proof your strategies. So, what does the future of law firm operations look like? In this session, you'll hear a panel of representatives from firms across the Am Law 50, 100 and 200 discuss challenges they are facing and areas that are ripe for innovation.

Objectives:

- · Identify the biggest operational challenges today's firms face and how to solve them.
- · Discover creative ways to approach your operational strategy.
- · Discuss tactical ideas for reimagining your operational practices.

Panelists:



Jason Marty Global Chief Operating Officer **Bryan Cave Leighton** Paisner LLP



Norma Spearman Chief Legal Support Officer DLA Piper LLP (US)



Travis A. Larson Chief Administrative Officer Morgan, Lewis & Bockius LLP



Moderator: Michelle Connolly Senior Vice President, Strategy and Solutions **Epiq Global**



Conference Day Two | Tuesday, May 21



11:30 a.m.-12:30 p.m.

CONCURRENT BREAKOUT SESSIONS





11:30 a.m. - 12:30 p.m.

CFO Perspectives: Exploring Profitability Improvement Opportunities at Your Firm Part 1

Note: This presentation is part one of a two-part series. Feel free to attend one or both.

Would you like to expand productivity measures beyond the traditional "utilization - realization - collections" paradigm and identify high-impact profitability improvement opportunities across the enterprise? In this session, you'll learn the impact disciplined commitment to strategic planning has on profitability. You'll discover how to use the framework of portfolio management theory to evaluate firm assets (cases) in the context of risk, reward and profitability. And you'll improve your understanding of return on investment (ROI) and how to appropriately use it within your firm.

Objectives:

- · Identify how the lack of a clear and specific strategic plan erodes firm value.
- · Explain how operational measures of success align with strategic planning goals.
- Define law firm budgeting to include strategic targets and nonmonetary goals that drive profitability across multiple reporting periods.



11:30 a.m.-12:30 p.m.

How To Become an Insta Social Animal Without Getting Ethically 'X'd

Like just about every law firm, you're probably using social media in your marketing. But be careful — one inappropriate post can have a negative effect on your reputation and your revenue. Join this lively discussion to learn how to avoid social media pitfalls and ethical booby traps.

Objectives:

- · Examine how lawyers are effectively (or ineffectively) using social media.
- · Identify and understand the potential ethical risks involved.
- · Assess the good, the bad and the unethical in your own social media strategy.



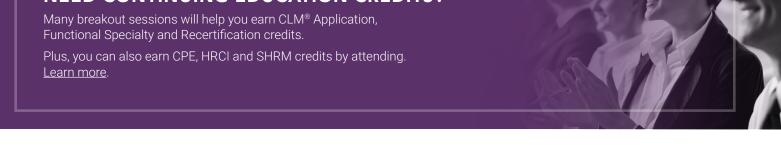
12:45-2 p.m.

Association Luncheon

Refuel while staying up to date on the latest ALA happenings with a dynamic presentation from ALA's Executive Committee.



NEED CONTINUING EDUCATION CREDITS?









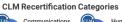






CLM Functional Specialty



















Education and CLM Functional Specialty Categories Human Resources



Conference Day Two | Tuesday, May 21



2:15-3:15 p.m.

CONCURRENT BREAKOUT SESSIONS













2:15-3:15 p.m.

Building a Diverse Candidate Pipeline

Struggling with ways to create a more diverse organization? To diversify your workforce, you need a diverse pool of job candidates to choose from. Join this session to discover strategies for attracting diverse talent. You'll focus on outreach, networking, partnerships, mentorship programs and other approaches to creating a talent pipeline that matches your firm's needs.

Objectives:

- · Formulate a real-world plan for connecting with and retaining diverse candidates.
- · Develop ways to better utilize your teams, community and clients.
- Define and establish clear, realistic and measurable ways to connect and build solid
- · Analyze the art of building teams that are loyal and feel a sense of belonging.



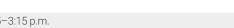
Kesha Kent DE&I Talent Strategist Husch Blackwell LLP



Will Verchereau DE&I Manager - Programs & Communications **Husch Blackwell LLC**







2:15-3:15 p.m.

Unleashing Potential: Revolutionizing Employee Experience and Retention in the Legal Business Landscape

Join this session to explore the pivotal role of competency frameworks in reshaping the legal industry's employee experience and retention strategies. You'll delve into how competency frameworks serve as catalysts for positive change, enabling legal organizations to attract, nurture and retain all top talent. Be part of the journey to unlock their potential and transform your firm's approach to enhancing employee experiences and bolstering retention. This session delivers the tools you need to effectively implement competency frameworks within your firm.

Objectives:

- · Analyze and evaluate the significance of competency frameworks in legal organizations.
- Set up and apply competency frameworks to attract, develop and retain top talent.
- Develop a tailored competency framework strategy for your organization.
- Discuss in meaningful conversations the implementation of a real-world competency framework.



Catherine Dapra Managing Director, Executive Search - Talent Management Calibrate



Haley J. Revel Managing Director, HR and Talent Management 2:15-3:15 p.m

Super-Charged Productivity with Legal Document Automation + AI: **Critical Steps in Beginning Your Journey**

Legal document automation can be a huge accelerator for both administrative and legal teams. Find out how to add artificial intelligence (AI) to turbocharge your results and greatly improve client responsiveness, legal and administrative workflows, and new employee time-to-competency with reduced risk. You'll learn how to start this journey the right way so that you and your teams don't end up disillusioned - or in the news for using AI improperly. You'll leave with concrete steps you can follow to see the value of automation combined with AI while reducing your risk.

- Identify security risks and ethical considerations when using generative AI in the legal industry.
- Apply a framework for evaluating and testing generative AI solutions.
- · Select use cases for testing AI and document automation that will likely have successful outcomes.



Michelle Spencer Lead Product Marketing Manager NetDocuments





2:15-3:15 p.m

CFO Perspectives: Implementing Profitability Improvement Opportunities at Your Firm Part 2

Note: This presentation is part one of a two-part series. Feel free to attend one or both.

If you have a role in implementing profitability improvement initiatives, come learn how to create a change management governance structure at your law firm. You'll focus on how to apply elite consulting methodologies for getting your initiatives implemented. You'll learn how to create a governance structure that uses return on investment (ROI) benchmarks for decision-making and an internal Program Management Office that manages the implementation of profitability initiatives across multiple reporting periods. You'll also cover each phase of the profitability improvement life cycle, from discovery to measuring and monitoring and beyond.

Objectives:

- Create a framework that aligns market opportunities with law firm capabilities.
- · Recognize the impact of corporate overhead on profitability, allocation methodologies and ruptures between profit centers and actual decision-making.
- Modify your financial chart of accounts to differentiate between profitability from ongoing operations and strategic growth.



Josh Kalish, CLM, MBA, CFA, MA Managing Partner Law Firms of the Future, LLC

Conference Day Two | Tuesday, May 21



2:15-3:15 p.m.

CONCURRENT BREAKOUT SESSIONS









2:15-3:15 p.m.

Tales from the Trenches: Our Thorniest Legal Management Experiences

Join this compelling session to explore the trials, tribulations and downright terror of our thorniest management experiences. You'll uncover what others have learned the hard way, so you don't have to, along with examples of what to do and **not** to do. This fun, highly interactive session will be conducted in a "fishbowl" style. Newer administrators will be able to bolster their experience and seasoned administrators will be encouraged to share their own scary stories.

Objectives:

- · Recognize the types of unusual events that may arise in law firms.
- · Define effective strategies to manage problematic situations
- · Identify the drivers of ineffective responses.
- Apply recognized best practices to future complex problems.



Maria S. Mason, CLM Business Director Greenberg Traurig, LLP



Eden S. Minucci, CLM, SHRM-CP Partner, Legal Operations Clear Guidance Partners

Networking Break in the Exhibit Hall

Meeting of Minds: Large Firm (100+ attorneys)

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.



3:15-4:15 p.m.

3:30-4 p.m.

Business Matters! Sessions (Exhibit Hall)

3:30 -4 p.m.

Hub 1: Calendaring, Copilot, DMS and Billing: Together Inside Microsoft 365

LawToolBox is the first legal app approved for use with Microsoft 365 Copilot. Join us as we discuss how law firms can leverage Microsoft 365 and demonstrate how to turn handwritten scheduling orders or real estate closing documents into deadlines in Outlook and matter calendars. Plus, we'll show how LawToolBox Copilot summarizes a matter's emails, meetings, deadlines and chats instantly inside a client's Microsoft 365.

Carol Lynn Grow Chief Operating Officer LawToolBox



Dasha Baulina Customer Success Manager 3:30 -4 p.m.

Hub 2: Streamlining Success: Integrating AI into Your Law Practice With PatternBuilder MAX

Learn how Al-powered tools can streamline processes and optimize workflows in law firms without the need of a developer. Gain practical insights and best practices for implementing AI solutions to improve efficiency, accuracy and client satisfaction in legal practice. Get an inside look at PatternBuilder MAX's nine Studio apps that help legal professionals summarize documents, extract data and draft new documents with ease to see immediate return on their investment.

Michelle Spencer Lead Product Marketing Manager **NetDocuments**







LawToolBox



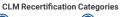






Education and CLM Functional Specialty Categories

















Self-Management



Conference Day Two | Tuesday, May 21



4:15-5:15 p.m.

CONCURRENT BREAKOUT SESSIONS







4:15-5:15 p.m.

Improving Team Dynamics to Create Greater Efficiency

Chances are, your professional development opportunities are segregated based on title, department, level of experience and revenue vs. nonrevenue generating positions. Join this session to explore blended learning opportunities that improve team performance, increase engagement, elevate client service and inspire team loyalty and more creative outcomes. You'll learn how to design and implement a successful cross-discipline training initiative for improving the team-based performance of human resources, information technology, office administrators and other administrators who supervise cross-vertical teams.

Objectives:

- · Identify projects that require multidisciplinary teams and the benefits of implementing such a team.
- · Examine the organizational benefits of a multidisciplinary team aligned with your firm's strategy and the characteristics of a highly collaborative multidisciplinary team.
- Summarize and communicate the benefits of adopting a multidisciplinary training approach to key internal stakeholders and those participating in the integrated training.



Carrie Anne English Senior Learning & Development Manager (North America) Clyde & Co US LLP

Powering Your Success: Leveraging Technology to Drive Your



4:15-5:15 p.m.

Firm's Potential

professional success.

Kelly Druten Green Director of Attorney Development Ogletree Deakins







4:15-5:15 p.m.

Families and the Future of Work: Supporting Parents Creates a Talent Advantage

Rethink organizational priorities with an eye toward the future of work. Employers who prioritize caregivers and families will have a clear talent advantage in the decade to come. Join this discussion of why the parent-lawyer and business professional populations are critical to your organizational success and identify the specific obstacles they face. Then, dive into actionable ways you can develop innovative support structures to attract, retain and promote caregivers. You'll leave with best practices for parental leave policies, structural support focused on parents, coaching opportunities and resources and community-building.

Substance Use Disorders and Brain Neurobiology: How Can You Help?

Join us to explore the neurobiology of addiction. You'll deepen your understanding

behaviors. You'll discover what is different about the brain of someone with SUD.

of how substance use disorders (SUD) are brain disorders that drive illogical

· Analyze the basic neurobiological differences of someone with SUD.

Recognize how to apply these skills and knowledge in the workplace.

· Develop the skills necessary to support someone with SUD

Jessica Swan, MCJ, MAC, LSATP

Executive Director

Recovery Consulting

And, you'll leave knowing what you can do to help.

Objectives:

- · Review the benefits of supporting and retaining parents.
- · Define the obstacles parents face in the workplace.
- · Point out opportunities to support parents and hear about what's working in practice.
- Formulate potential solutions for your organization through collaboration with your peers.



Lori Mihalich-Levin, JD Chief Executive Officer and Founder Mindful Return



Alexandra M. Williamson, JD Manager of Parent Lawyer Programs and Resources Latham & Watkins LLP

Objectives:

· Plan your day and time and your staff's using dashboards to quickly see all your important metrics and tasks.

Discover how you and your staff can reclaim control of your time and maximize

productivity. Using real-life use cases, this session explores how technology can

give you the tools and insights you need and help you redefine success for you and your firm. Stop feeling overwhelmed by administrative tasks, research, matter setup,

client intake and countless other time-consuming activities. Attend this session and

gain the tools and strategies you need to streamline processes, prioritize your time and refocus on providing exceptional service to your clients and solidifying your

- Design workflows that saves time and improves quality using automatization, including integrated document management.
- Support the optimization of everyone's tasks and reduce redundant processes with personalized workspace views and setup.



Keren Gavra Vice President of Product Centerbase, LLC



David Strathy-Miller Senior Product Manager Centerbase, LLC





Julie T. Tran Senior Director of Talent Vinson & Elkins

Conference Day Two | Tuesday, May 21



4:15-5:15 p.m.

CONCURRENT BREAKOUT SESSIONS





4:15-5:15 p.m.



4:15-5:15 p.m

Client Experience Surveys: Creating a Competitive Advantage

Examine how to use the power of client experience surveys to improve work quality. drive strategic planning, create referral sources and strengthen client loyalty and profitability. You'll learn how to use surveys to explore the client's experience by asking them how they feel about the services provided, how well your firm performed and where your firm needs to improve. You'll leave with a checklist for putting together a client experience survey and feedback program that will help you exceed your clients' expectations for service.

Objectives:

- · Point out the benefits and feasibility of client experience surveys
- · Discuss the methodology and best practices when carrying out client experience surveys
- Formulate questions you should ask in your surveys.
- · Analyze survey data and utilize the findings to impact positive changes and client



Bill E. Sansone, CPA Practice Leader, Law Firm Advisory and Team Leader, Law Firms Withum Smith + Brown

Meeting of Minds: Legal Support Staff - Large Firm

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Suzanne Schwartz Office Administrator - Milwaukee

4:15-5:15 p.m.



Meeting of Minds: Legal Support Staff — Medium/Small Firm

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Ashley Frisch Senior Director of Legal Support Rimon

5:15-6:30 p.m.

Game On! Exhibit Hall Reception

This Exhibit Hall extravaganza is where business meets fun. Put on your game face, smile and step into a realm of fun and friendly competition. Whether you're testing your strategic prowess in a game of giant Jenga, showcasing your precision with a round of cornhole or simply enjoying some classic card games, there's a game for everyone to enjoy. Let loose, make connections and let the games begin!



Not feeling the FOMO yet?

Take a look at what attendees loved in 2023 ...

"Networking with peers, growth from high-value educational sessions, connecting with members from all over the world on current trends in the legal industry, opportunities to build confidence and collaborating with [business partners] in real time on services/programs offered."

Education and CLM Functional Specialty Categories

CHRISTINE WILBUR, MBA, ORANGE COUNTY BAR ASSOCIATION

"Hearing about the latest trends on certain topics and collaborating with others on similar challenges that our firms might be facing/tackling."

ANDREW MCPHEE, STUART KANE LLP





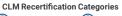
























Self-Managemen



Conference Day Three | Wednesday, May 22



Morning Run 6:30-7:30 a.m.

Walk and Talk 7-7:30 a.m.

Registration 8 a.m.-4 p.m.

9-10 a.m.

CONCURRENT BREAKOUT SESSIONS







9-10 a.m.

Knowing Your Crowd: How To Adapt to Different and Ever-Changing Firm Cultures

Regardless of your position in your firm, you deal with multiple personalities, wear numerous hats, work under difficult individuals and go through management changes regularly. To be successful, you must be able to adapt to an ever-changing firm culture. Join this session to learn how to identify and deal with different employee personalities while changing the many hats you wear throughout the day.

Objectives:

- · Recognize how to manage personalities the good, the bad and, yes, even the ugly - and evaluate and deal with various employees.
- · Discover how to prioritize, put some tasks on the back burner and not miss deadlines.
- Identify techniques to overcome and flourish when working under or with a narcissist - without losing sight of who you are.
- Examine how to handle management changes and adapt.



Laura L. York Firm Administrator Gladstone, Weissman, Hirschberg & Schneider, P.A.





9-10 a.m.

How To Reenergize Your Firm's Mentorship Program

Hear how leading law firms engage their attorneys in their mentorship program by adding structure and providing clear direction for maximizing their relationships. You'll discuss what makes a strong mentor relationship and how to encourage proactive relationship-building across the firm. You'll gather proven strategies for strengthening relationships in a hybrid work environment. In addition, you'll address the elements of building trust across generations and common intergenerational tensions, along with ideas for integrating mentorship programs into your diversity, equity, inclusion and accessibility (DEIA) initiatives.

Objectives:

- Generate proven strategies to excite attorneys about participating in your firm's mentorship program.
- Prepare experienced attorneys to coach and inspire the next generation of
- Analyze how to empower early career attorneys to take initiative in developing their "personal board of directors."
- Breakdown the intergenerational dynamics that often create tension in mentor relationships.



Elise Powers Founder **Eleview Consulting** 8-9 a.m.

Continental Breakfast Available in the Exhibit Hall

8 a.m.-1:30 p.m

Exhibit Hall Hours





9-10 a.m.

How To Retain Attorneys and Staff in the 'Job-Hopping Era'

Retaining employees has never been tougher. In this session, you'll investigate how to engage new hires from day one to day 365. You'll learn strategies for engaging with employees during their first year through surveys and stay interviews. And you'll gain insight into the characteristics and motivations of job-hoppers in the legal industry. Take what you learn and build a long-lasting and effective structure for reducing turnover in your own firm.

Objectives:

- · Analyze the current trend of frequent job changes among new hires and their impact on the workforce.
- Evaluate and compare the effectiveness of different policies and benefits in increasing employee retention, with a focus on compensation, work/life balance and competitive benefits.
- Synthesize strategies to identify signs of employee dissatisfaction in the first year and respond effectively, including the use of anonymous surveys.



Juanita Kendall, HRIC, SHRM Chief Human Resources Officer Hall Booth Smith P.C.





9-10 a m

Stay Ahead of the Game: E-Billing Is Here. Is Your Firm Ready?

A record number of clients are transitioning to e-billing. To stay ahead of this growing demand, attend this session where you'll learn to manage this process to avoid delayed payments and lengthy service-to-cash cycles. You'll identify the pain points associated with the e-billing process and how to mitigate them by leveraging technology, implementing best practices and proactively managing your e-billing data.

Objectives:

- Describe steps to proactively increase the timeliness of the successful submission of e-bills.
- Use technology to create, submit and track invoices through real-time integration.
- · Demonstrate financial visibility to the collections team and fee earners using
- Model and implement best practices to improve your e-billing process.



Kasey Methot Senior Manager, eBilling Solutions **Fulcrum Global Technologies**

Conference Day Three | Wednesday, May 22



9-10 a.m.

CONCURRENT BREAKOUT SESSIONS









9-10 a.m.

Nonequity Partners and the Law Firm Structure

Explore the distinction between partners and other professionals and identify why it's important under state partnership and tax laws as well as for legal ethical rules. You'll examine the potential economic and intangible cultural consequences for the professional and the firm. You'll also learn variations some law firms are adopting which allow professionals to be partners for some purposes, but not for others. This session is packed with insight into the inherent flexibility of partnership relationships, ethical guidelines regarding a lawyer's representations pertaining to partner status and the legal dynamics among the partners and the partnership.

Objectives:

- · Describe the importance of legal structure in a law firm.
- · Recognize the effect of structure in the operation of your firm and economic relations within it. Explain the basic nature of the partnership and the effect of legal, tax and ethical variations on the structure.



10-11 a.m.

Networking Break in the Exhibit Hall

Meeting of Minds: Medium Firm (31-99 attorneys)

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

Facilitated by:



Andrea Kirksev Executive Director & General Counsel Stotler Hayes Group, LLC



10:15-10:45 a.m.

Business Matters! Sessions (Exhibit Hall)

10:15 -10:45 a.m.

Hub 1: Elevating Your Benefit Strategy: The Power of Family-Building Benefits

This insightful discussion will explore the transformative potential of integrating comprehensive family-building and family well-being benefits into the workplace. Such benefits not only prioritize employee well-being but also serve as a magnet for attracting and retaining top talent. By fostering an inclusive environment that supports diverse family needs, these benefits drive diversity, equity and inclusion (DEI) objectives, enhancing the overall health outcomes for employees. This approach not only underscores an organization's commitment to its workforce but also positions it as a leader in promoting a supportive and inclusive culture, essential for inspiring innovation and maintaining a competitive edge.

Tamara Lange

Vice President Sales, West Region WIN Healthcare



10:15 -10:45 a.m.

Hub 2: 7 Things You Can Do Today to Protect Your Firm From the Latest Cyber Threats

A high-impact session on minimizing risk from the latest advancements in cyberattacks. You'll leave this session with seven things you should do now to protect your firm.

Led by:

Jay Ryerse, CISSP **LMT Technology Solutions**









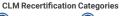








CLM Functional Specialty















Self-Management









Conference Day Three | Wednesday, May 22





11 a.m.-12:30 p.m.

CONCURRENT BREAKOUT SESSIONS









11 a.m.-12:30 p.m.



Terminating Employees

Strategies for Effectively Hiring, Managing Performance and

The hiring process is complex and requires several important elements to be successful. What are the key strategies and best practices for hiring, managing performance and terminating employees productively and legally? Find out in this interactive session. Whether you're a seasoned HR professional or a manager responsible for personnel decisions, you'll gain the knowledge and skills to navigate these critical aspects of the employment lifecycle.

Objectives:

- · Recognize the significance of cultural fit and diversity in the hiring process.
- · Discuss performance management and develop clear expectations and goals for employees to drive their productivity and engagement.
- Identify and employ effective communication techniques for providing feedback
- Demonstrate an understanding of the legal and ethical considerations when terminating employees.
- · Model how to manage difficult conversations and terminate sensitively.



Succession Planning: The Key to Law Firm Stability and Sustainability

Conversations about succession planning rarely translate into actual planning and even more rarely into action. And firms that do plan typically focus on client relationship issues and ignore leadership succession. In this session, you'll examine succession planning through the lenses of continuity and risk management as you explore talent, clients, knowledge/intellectual property, strategy and adaptability. You'll learn how to analyze your firm's succession strengths and weaknesses and create a plan that you can easily implement, evaluate and adjust.

- · Analyze how succession planning leads to stability and sustainability in law firms.
- · Apply succession planning strategies to your own firm.
- · Recognize and prioritize areas that require attention in your approach to planning.
- · Develop a simple action plan to facilitate succession in your firm.



John Mitchell Managing Director **KM Advisors LLC**

11:15 a.m.-12:15 p.m.

CONCURRENT BREAKOUT SESSIONS







Crisis Communications: First-Hand Experiences with Responding to People During World and Social Events

In this session, you'll hear from diversity and inclusion experts on the ideal response to people during world and social events. The conversation will discuss issues such as why, when and where to post statements. The speakers will also share their experiences from numerous recent crisis situations from law firms, the legal industry and other professional services companies.

Objectives:

- Explore the critical components of implementing a successful communications strategy - internally and externally.
- · Insight into crisis management guidelines.
- · Understanding organizational behaviors in a crisis.



Will Verchereau DE&I Manager - Programs & Communications **Husch Blackwell LLC**



Rosa E. Walker Chief Diversity & Inclusion Officer Pillsbury Winthrop Shaw Pittman LLP



11:15 a.m.-12:15 p.m.

Meeting of Minds: Branch Office

Meeting of Minds sessions are facilitated roundtable discussions on pertinent legal management issues. They are an opportunity for participants to discuss and develop solutions to common challenges by leveraging shared experiences and the collective knowledge of industry peers.

11:15 a.m.-12:15 p.m.

Cracking the Code of Human Connection

Discover the transformative power of empathy and sympathy and unlock the secrets of human connection. You'll learn to elevate your leadership skills by cultivating empathy and sympathy to connect more deeply with your team and to support your executive team in doing the same. In addition, you'll explore how to harness your capacity for active listening, a vital tool for building meaningful relationships and gaining insights into your team's needs and perspectives. You'll leave with scientifically proven HeartMath tools to enhance your resilience and your team's.

- · Formulate ways to resolve workplace conflict.
- · Define how to increase employee and client retention.
- · Evaluate your next steps in enhancing resilience and performance.
- · Develop greater EQ through cultivating empathy and sympathy.
- Demonstrate how to reframe challenging people and situations.



Jennifer K. Hill Chief Executive Officer OptiMatch

Facilitated by:



Carrie A. Valenzuela Branch Office Manager Meagher + Geer, P.L.L.P.



Kimberly Flowers Director of Administration **Knobbe Martens**

Conference Day Three | Wednesday, May 22



12:30-1:30 p.m.

Networking Lunch in the Exhibit Hall

12:45-1:15 p.m.

Business Matters! Sessions (Exhibit Hall)

12:45 -1:15 p.m.

Hub 1: The Changemakers Report: New Insights to Empower Catalysts for Firm Innovation

Driving firm innovation through technology can lead to better outcomes — increased profitability, greater productivity, higher staff engagement and better client satisfaction. Join us as we review the latest research into the state of change management in firms with insights shared from 30 cutting-edge legal administrators from across the country.

Ari Kaplan Principal Ari Kaplan Advisors



12:45 -1:15 p.m.

Hub 2: Grow Your Law Firm and Improve Profitability with These 4 Financial Metrics

Financial metrics are an important asset for growing your law firm. In this session, you will discover how much cash a law firm should have in the bank, what a forecast is and why you need one, how metrics can serve as levers to increase profitability, and how to measure your pipeline. You'll also learn how to compare your metrics to other firms in the industry. You'll leave understanding how you can utilize law firm profitability metrics to improve and grow your firm.

John Scott Partner, Tax Anders CPAs + Advisors



1:30-2:30 p.m.

CONCURRENT BREAKOUT SESSIONS



1:30-2:30 p.m

Unlocking Effective Communication with Attorneys: Building Bridges for Productive Conversations

Here's an opportunity to delve into the unique personality traits of attorneys. You'll explore each trait along with written and face-to-face communication techniques tailored specifically to engage attorneys and navigate challenging conversations. You'll also consider the power of social influence when driving behavioral change within the legal profession. Come discover how to overcome hurdles such as skepticism and autonomy to foster a positive and productive working environment and create an empowered legal team.

Objectives:

- · Analyze the psychology of attorneys by identifying key personality traits.
- · Evaluate the impact of these traits on leadership and management within the firm.
- Apply effective communication strategies for engaging with challenging personalities in both written and face-to-face interactions.
- · Assess social influence as a tool for behavioral change in attorneys and performance improvement.



1:30-2:30 p.m.

From Chaos to Control: Navigating Interruptions, Distractions and Delegation

As a busy law firm administrator or executive, you're overwhelmed with countless tasks, priorities and responsibilities and a to-do list that is constantly growing. In this engaging session, you'll discover how to determine which activities are necessary and which are distractions. You'll feel empowered to identify and eliminate distractions and interruptions and create a more productive day. You'll leave with effective strategies to help you delegate wisely, regain control and maximize your most valuable resource - time.

- · Recognize the significance and impact of distractions on personal productivity.
- · Apply practical techniques to identify and manage distractions in your workplace.
- · Analyze and evaluate time-consuming distractions and how to make informed decisions about prioritization.
- · Design a personalized strategy for proactively minimizing unproductive interruptions and regaining control of daily workflow.



Sarah M. Tetlow Chief Executive Officer and Founder Firm Focus

CLM Application Categories









CLM Functional Specialty





















Conference Day Three | Wednesday, May 22



1:30-2:30 p.m.

CONCURRENT BREAKOUT SESSIONS











1:30-2:30 p.m.

Legal Research Negotiation Tips That Can Win Your Firm Six-Figure Savings (or More)

Making informed decisions to control the costs of your legal research contracts and proactively manage your content subscriptions is challenging. The lack of transparency in legal research pricing practices could be costing you six or seven figures. This session will walk you through the pricing practices of the industry's two leading vendors, LexisNexis and Westlaw. You'll analyze case studies of the wild variability in costs and leave with concrete steps you can take to get a fair price from your legal research vendor.

Objectives:

- Breakdown the pricing practices of the industry's two leading vendors, LexisNexis and Westlaw.
- · Predict the potential financial impact of these pricing practices.
- · Review case study examples of the wild variability in legal research pricing
- Define concrete tips any law firm can take to improve legal research negotiations and save money.



Ken Purse Principal and Founder **Research Contract Consultants**

Breaking the Mold: Tackling Tokenism in Law Firm DEI Strategies

Elevate your diversity, equity and inclusion game by tackling the elephant in the room: tokenism. This session will empower you to go beyond surface-level diversity efforts that often do more harm than good. You'll unveil the hidden impacts of tokenism on organizational culture and gather game-changing strategies to inspire genuine inclusion. If you're committed to meaningful change, attend and walk away with transformative tools and insights that will revolutionize your approach to DEI in your law firm.

Objectives:

- · Identify the hidden pitfalls of tokenism that compromise authentic DEI efforts.
- · Assess the state of your own firm's DEI initiatives in the context of tokenism.
- · Design transformative strategies that drive meaningful inclusion and diversity.
- Generate excitement among colleagues and stakeholders for championing genuine DEI change within your organization.



Vivian Luiz Coco, MSc Director of Marketing and Client Relations Licks Attorneys

2:30-3 p.m

Refreshment Break

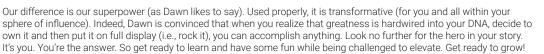


Dawn R. Rosemond, Esq.

3-4 p.m

CLOSING GENERAL SESSION:





Objectives:

- · To unlock your greatness and turn you on ... to you.
- · To challenge you to unapologetically walk in your uniqueness and to leverage it.
- · To connect you to why this matters.
- To have fun

6-9 p.m.

Colorado Casino Celebration

Double down on your Annual Conference experience at the casino where you're quaranteed to hit the jackpot!

We're closing out the 2024 Annual Conference with a Colorado Casino Celebration. Win big as you unwind with your peers and develop relationships that will last long beyond our time in Colorado. Play along at the blackjack, roulette or craps tables or cheer from the side lines - and don't forget your dancing shoes, as it wouldn't be an ALA closing event without a dance floor!



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Ounispace



Tabs3





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• TestGenius



ELEGANT

























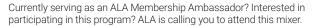
LET'S GET TOGETHER AT #ALACONF24!

Refresh old friendships and forge new connections at the variety of social events and activities planned this year. Embrace the differences in our warm, welcoming ALA community, discover new ways to connect and have fun at the fan-favorite evening receptions.



ALA AMBASSADORS MIXER

Sunday, May 19 4-5 p.m.



Jump-start your Annual Conference networking by joining the Membership Development Committee on Sunday afternoon for a celebration of ALA's Membership Ambassadors Program. The committee will share program highlights and explain how easy — and rewarding — participation can be.

NEWCOMERS CONNECTION

Sunday, May 19 5-6 p.m.

Is it your first time attending the Annual Conference? Get acclimated and connect with other first-time attendees at this fun, informal event. It is also your opportunity to be introduced to ALA leadership and staff.

WELCOME RECEPTION

Sunday, May 19 6-9 p.m.

Located on the Front Range Lawn overlooking the majestic Rocky Mountains, the Welcome Reception offers an entertaining evening of live music, good food and refreshing drinks, and the opportunity to connect and reunite with your fellow attendees. The Welcome Reception theme is Prospecting in the Wild West. Get ready to saddle up - dust off your cowboy boots, don your best denim and top it off with a cowboy hat as we embark on a journey reminiscent of the rugged charm of the Old West. With ample space to mingle or convene in quieter areas, this reception offers something for everyone!



ALA'S 2024 AWARDS RECEPTION

Monday, May 20 5:15-6:45 p.m.

ALA's Awards celebrate outstanding projects, initiatives and individuals that have inspired the legal community. Help recognize your industry colleagues during this high-energy event. Hors d'oeuvres and drinks will be served.

ASSOCIATION LUNCHEON

Tuesday, May 21 12:45-2 p.m.

Refuel while staying up to date on the latest ALA happenings with a dynamic presentation from ALA's Executive Committee.

GAME ON! EXHIBIT HALL RECEPTION

Tuesday, May 21 5:15-6:30 p.m.

This Exhibit Hall extravaganza is where business meets fun. Put on your game face, smile and step into a realm of fun and friendly competition. Whether you're testing your strategic prowess in a game of giant Jenga, showcasing your precision with a round of cornhole or simply enjoying some classic card games, there's a game for everyone to enjoy. Let loose, make connections and let the games begin!

COLORADO CASINO CELEBRATION

Wednesday, May 22 6-9 p.m.

Double down on your Annual Conference experience at the casino where you're guaranteed to hit the jackpot!

We're closing out the 2024 Annual Conference with a Colorado Casino Celebration. Win big as you unwind with your peers and develop relationships that will last long beyond our time in Colorado. Play along at the blackjack, roulette or craps tables or cheer from the side lines — and don't forget your dancing shoes, as it wouldn't be an ALA closing event without a dance floor!





SCHEDULE AT A GLANCE

SPEAKERS

AGENDA

BUSINESS PARTNERS

REGISTER NOW

While the Annual Conference offers great opportunities to network, share expertise and gain insights from industry experts, it can also be a pressure-filled environment and at times, overwhelming.

To support your health and well-being during the conference, you'll find a variety of experiences and activities weaved throughout the event.

OPPORTUNITIES FOR EXERCISE OR MOVEMENT

MORNING ENERGIZER

Monday, May 20 6:15-6:45 a.m.

Discover the difference 30 minutes makes: Wake up with Innovative Computing Systems and iManage in a light-impact, high-energy workout session that knocks the cobwebs off and energizes you before your ALA sessions start!

Sponsored by:





YOGA

Tuesday, May 21 6-7 a.m.

Start your day with the restorative benefits of Vinyasa yoga led by fellow ALA member and an AFAA-certified fitness professional, Andrea Everage. Vinyasa yoga combines a series of poses, coordinated with your breathing to improve your energy levels while promoting relaxation and lowering stress levels.



Andrea D. Everage, CLM, MHR, PHR, SHRM-CP Director of Human Resources Meyers Nave AFAA-Certified Fitness Professional

WALK AND TALK

Monday, Tuesday and Wednesday 7-7:30 a.m.

Kickstart your day with an early morning walk through the grounds of the Gaylord Rockies. Grab a coffee and meet fellow attendees at the main front doors of the hotel lobby to stretch your legs and energize your body before the day's educational programming begins.

MORNING RUN

Monday, Tuesday and Wednesday 7-7:30 a.m.

Start your conference day on the right foot with an invigorating morning run Lace up your sneakers and join fellow attendees to breathe in the morning air and explore the scenic surroundings. Meet up near the main front doors of the hotel lobby. There is a 5K and 1 mile running route available, click here.

QUIET SPACES AND MINDFULNESS

QUIET ROOM

Open daily from 7 a.m.-5 p.m.

Take the time to decompress from the hustle and bustle in the Ouiet Room. offering comfortable seating, low lighting, and healthy snacks and drinks.

NURSING MOTHER'S ROOM

Open daily from 7 a.m.-5 p.m.

A safe and secure room is available to support nursing mothers. As this room will be secure, to access the room you'll need to get a key at the conference registration desk.

GUIDED MEDITATION

Tuesday 11-11:15a.m.

Join a short, guided practice called, "Taking in the Good", led by Psychotherapist, Stacey Dougan.

GROUNDING MEDITATION STATION

Available throughout the conference

Take a few moments to reestablish your physical connection to the present moment and the earth beneath your feet by stepping on to the lush lawn outside of the Grand Lodge of the Gaylord Rockies.

SILENT BOOK CLUB

Monday from 7:30 p.m., Tuesday from 7 p.m.

This nontraditional "book club" has no required reading or book discussion. Instead, it's the perfect opportunity to enjoy the company of others without the pressure of conversation. Simply bring a book that you're reading and join us in the Grand Lodge and settle in for some uninterrupted reading while in the presence of others.

GRATITUDE WALL

Available throughout the conference

Write your daily gratitude on the wall display as you head to and from the Exhibit Hall and breakout sessions. Your note could relate to a person, an activity you're glad you're able to do, or something you're grateful to have learned. Take note of the everyday moments, no matter how small!

RELAXATION STATION

Open daily from 7 a.m.-5 p.m.

Sponsored by:



For your daily dose of rest and pampering, plan a visit to this serene spot in the Exhibit Hall.















ESCAPE TO

SCHEDULE AT A GLANCE

the breathtaking Gaylord Rockies Resort & Convention Center in the heart of Colorado for an unforgettable experience.

Nestled in the scenic Rocky Mountains, this luxurious resort offers a perfect blend of natural beauty, world-class amenities and impeccable service. Whether you're looking for a relaxing retreat or an action-packed adventure, Gaylord Rockies has everything you need to create cherished memories. Indulge in the ultimate relaxation at our upscale accommodations, featuring modern design, plush bedding and stunning mountain or resort views.

Unwind in our serene spa and salon, where you can revitalize your mind, body and soul with a variety of rejuvenating treatments. From massages to facials, our skilled professionals are dedicated to providing a tranquil escape from the stresses of everyday life.

For those seeking excitement, the resort boasts an array of thrilling activities, including a state-of-the-art water park, a world-class fitness center and indoor and outdoor pools. Stay entertained with our outdoor recreational facilities, where guests can enjoy hiking, biking and even an 18-hole championship golf course showcasing panoramic views of the surrounding landscape.

Indulge your taste buds at the diverse dining options, offering a variety of culinary delights to suit every palate. From mouthwatering steaks at our upscale steakhouse to casual fare at our familyfriendly restaurants, there's something for everyone to savor.

Uncover the unique charm of Colorado and embark on a journey of discovery at Gaylord Rockies Resort & Convention Center. Book your stay today and experience the extraordinary blend of luxury, adventure and hospitality that awaits you in the Rockies.



Gaylord Rockies Resort & Convention Center

6700 N Gaylord Rockies Blvd, Aurora, CO 80019, United States

Book Your Accommodations

Room Rate: \$304 + taxes/fees, single/double occupancy

Cut-off Date: April 12, 2024



Amenities: Daily resort fee covers several in-room amenities, including high-speed internet access, complimentary use of basketball and tennis courts, complimentary use of bicycles, two bottles of water, scheduled shuttle service from commuter rail stop and complimentary access to on property water amenities.

Hotel Piracv

We have received information that several travel housing companies are claiming to have a relationship with ALA, the ALA Annual Conference & Expo, American Conference Institute (ACI) and/or Gaylord Rockies Resort & Convention Center. These companies and others like it are NOT in any way affiliated with us. There is only one official, exclusive housing block for this event that can be accessed directly from this website. Any other channels of booking reservations are not authorized and are not recommended as they may be a scam.

REGISTER FOR ALA'S 2024 ANNUAL CONFERENCE & EXPO

All 2024 ALA Annual Conference & Expo registration prices are in U.S. dollars. Prices listed below are per person.

REGISTRATION CODE

B00-690-690L24.WEB

FULL CONFERENCE

Registration Package	ADVANCE BOOKING Register & Pay by April 5, 2024	STANDARD PRICING Register & Pay after April 5, 2024
ALA Member	\$1,699	\$1,899
Nonmember	\$2,099	\$2,299

Note: Nonmember registration is restricted to individuals who are not currently members of ALA but meet the eligibility requirements for ALA membership. Nonmember registrations may not be someone who is not eligible for membership in ALA, a business partner or a supplier who is not exhibiting/sponsoring. Learn more: alanet.org/membership/eligibility.

Can't attend the full conference? Click here to find out about one- and two-day registration packages or contact us at +1-888-593-7243 or customerservice@ALAannualconf.org.

Take advantage of team pricing!

Now it's even easier to share the learning with your colleagues. Groups of five or more attendees (from the same firm) receive a 10% discount* on the total registration price.

Call our customer service team at +1-888-593-7243 or email customerservice@ALAannualconf.org to register your group.

*All attendees must be from the same firm and register together in one transaction. Group booking discounts apply to full conference registrations only. Team pricing is not available for online registration; please call or email us.

SPECIAL DISCOUNTS*

MANAGING PARTNER

If you are a managing partner of a law firm, you qualify for a special discount, equivalent to the ALA member rate.

STUDENT REGISTRATION FEE

Students may apply to register for the full conference for a fee of \$699. To qualify for this special rate, you must be a student enrolled full or part-time in any degree program, and do not hold a full-time, management level position. A student may not be someone ineligible for membership in ALA, a business partner or a supplier who is not exhibiting. You will be asked to provide a copy of your current transcript.



(!) For more information on registration options and terms of service, please visit alanet.org/registernow

REGISTER NOW



